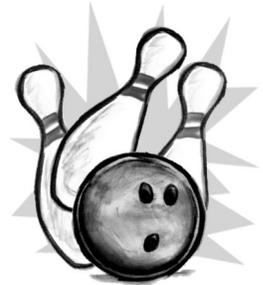




BCAO of Ohio News



www.bowloho.com

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September 2014

UPCOMING EVENTS

October 2, 2014

BCAO Executive Board Meeting
Doubletree, Worthington

November 1, 2014

Bowling Council HOF Banquet
Crowne Plaza, Dublin

November 19-20, 2014

BCAO Fall Seminar & Meeting
Doubletree, Worthington

January 22, 2014

BCAO Executive Board Meeting
Doubletree, Worthington

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Barry Moltz: The Year to Get Unstuck

*BCAO Seminar & Meeting
November 19 & 20, 2014
Doubletree, Worthington*



The BCAO welcomes Barry Moltz to Ohio on Wednesday, November 19th at 10:00 a.m. for his keynote address: "This is The Year to Get Unstuck".

If you are wondering what qualifies Barry to offer this motivational presentation, here are a few of the reasons: He has been fired more than once. He worked for one of the largest companies in the world. He started three businesses. He sold his last business; but, also went out of business AND was kicked out of his business (luckily, not in that order).

Barry Moltz is a nationally recognized speaker on small business, host of Business Insanity Talk Radio Show and a member of the Entrepreneurship Hall of Fame. He has given hundreds of presentations to companies such as Microsoft, Canon and Dell Computers. The BCAO is proud to present Barry's insights, experiences and advice to its' members.

After lunch, Barry will present his seminar: "Employee Motivation: Hiring, Training and Motivating Millennials". One of the most difficult elements of growing a business is hiring and then holding onto the right employees. A good rule of thumb is to be slow to hire and quick to fire. Learn how to stop the employee merry-go-round once and for all. In this presentation, you'll find out how to effectively hire, train, manage and fire people to provide the maximum leverage for your business.

You don't want to miss this dynamic speaker and his knowledge of making small businesses thrive. Make plans today to attend the BCAO Fall Seminar. Reservations can be made by calling the state office at 937.433.8363 or e-mailing: pat@bowloho.com. There is no charge for you and your key staff members to attend the seminars and lunch will be provided.

The BCAO General Meeting will take place Thursday, November 20th, beginning at 9:30 a.m. with David Corey's Legislative Update. David will review the results of the November 4th election and discuss what impact they may have for the bowling industry in Ohio.

The venue for our state meetings has changed since the 2014 Convention. We will now be meeting at the Doubletree Hotel in Worthington, Ohio. The BCAO room rate is \$102 + tax, which includes a breakfast buffet and omelet station for two people per room.

Doubletree Hotel

175 Hutchinson Ave
Columbus, OH 43235
614.885.3334

BPAA CORNER



Members will once again have various options for renewing their BPAA/BCAO membership for 2015. The BCAO will begin invoicing members next month with the option of making one, two or three payments. As an incentive to activate renewals prior to the end of the year, BPAA is giving away an all expense paid trip for 2 to Las Vegas to attend Bowl Expo. To be eligible for the drawing, 2015 dues must be submitted to BPAA by December 31, 2014. That means your dues must be in the BCAO office by December 23rd to allow enough time to process and send to Arlington by December 31st.

BPAA has announced the return of National Learn To Bowl Month in October 2014. The promotion is part of a national effort to introduce new people to bowling and develop new league bowlers using the Bowling 2.0 Learn To Bowl Program. Additionally, each center that conducts a Learn To Bowl program and rolls bowlers into a short season program by November 1st, will have a chance at winning some cash! The contest will work just as it did in 2013, with centers divided into divisions based on number of lanes. Winners will be determined by the number of new league bowlers per lane rolled over from October's Bowling 2.0 Program. Click on over to bpaa.com for more information and contest details.

BPAA's Annual Bowling Summit will take place January 11th through 15th at the Hyatt Regency on the Riverwalk in San Antonio, Texas! You can check out the complete schedule, get a link to reserve your sleeping room and register for Bowling Summit 2015 at bpaa.com

Members who have participated in BPAA's music licensing discount program in 2014 will be mailed a 2015 invoice. If you did not take advantage of BPAA's significant discount on music licensing fees previously, but would like to participate in 2015, call the Member Benefits Department at 800-343-1329 ext 8456 to request an invoice. **Music Licensing Fees are Due to BPAA no later than December 31st.**

The 39th annual International Family Tournament presented by Qubica/AMF was held this summer at Don Carter Lanes in Rockford, Illinois. 36 Parent/Youth teams and 38 Parent/Teen teams representing 25 states, and the U.S. Navy, competed in the event for a share of a \$70,000 scholarship pool. An Illinois team took home bragging rights (and a \$5,000 scholarship) in the Parent/Teen Division. Ohio's team of Cory Hemenway and Rollie Gray of Bryan Lanes finished in 8th place and earned a \$1,000 scholarship. In the Parent/Youth Division, it was the Kansas team claiming the top spot. Ohio representative Dominic Boothman and his Grandmother, Kathy Miller, also of Bryan Lanes, finished in 29th place in the division, and Dominic received \$500 in scholarship dollars.

Upcoming Events

October 2, 2014	BCAO Executive Board Meeting	Doubletree Hotel, Worthington
November 1, 2014	Ohio Bowling Council HOF Dinner	Crowne Plaza, Dublin
November 19-20, 2014	BCAO Fall Seminar & Meeting	Doubletree Hotel, Worthington
January 11-15, 2015	BPAA Bowling Summit	San Antonio, Texas
January 22, 2015	BCAO Executive Board Meeting	Doubletree Hotel, Worthington
March 4-5, 2015	BCAO Spring Seminar & Meeting	Doubletree Hotel, Worthington

Information Regarding BWC Class Action Case

If your center has received information and the "Proof of Claim" form regarding the San Allen Inc. vs. Ohio BWC class action suit, it means you are eligible to participate in the law suit. Centers that have been in a group rating program every year between 2001-2008, should not have received the form. However, if there were years that your center did not qualify for group, you were most likely overcharged for BWC premiums those years. If you received the form, you should complete and mail the form to formally file your claim before the October 22nd deadline. If you are currently in a group rating program, filing this claim will not affect your group status.



PRESS RELEASE

BWC San Allen Settlement Website Launched

BWC has contracted with a third party - The Garden City Group, Inc., to handle the administration of the San Allen settlement. Garden City is sending out information to eligible employers that provides background on the case, as well as paperwork to send back to formally file a claim and become part of the "class" to receive compensation.

We understand that BWC has identified all businesses that meet the criteria to be a part of the settlement (i.e. were not in group rating at any point in time between 2001-2008). The best way to confirm your status is to contact the Garden City Group directly. Their contact information is (844) 322-8230 or you can email them at Stephanie.Amin-Giwner@gcginc.com. A special website has also been established: www.ohiobwclawsuit.com.

New Family Based Tournament Announced

BPAA announced The All American Family Tournament at Bowl Expo 2015. This tournament promotes family togetherness, while giving parent/child teams the opportunity to compete together for a chance at scholarship dollars. BPAA member centers may host either league or tournament competition for qualifying events anytime between August 1, 2014 and May 31, 2015. The National Championships will be held July 7-9, 2015 in Chicago, and entries will cost \$125. In order for a center to run a qualifying event, an application must be submitted in advance. All entrants must be USBC certified prior to participating in a qualifier. Centers may purchase a promotional kit for \$39.95, which includes 1 Standee, 6 Posters, 1 Counter Card, 1 How To Manual and 250 Customizable Sales Flyers by visiting www.allamericanfamilytournament.com, or by calling 1-800-871-7869 ext. 8444. More information on the tournament, including rules and qualifying format ideas can be found by visiting www.bowl.com/aaft.



Update: Electronic Raffle Machines

The BCA of Ohio was lucky enough to have Kurt Gearhiser give an update on Electronic Raffle Machines at the 2014 BCA of Ohio State Convention. Kurt reported that he had reviewed the statutes and operation of the Pace-O-Matic electronic raffle games and the only court case which involves e-raffles. This court has prohibited the Ohio Attorney General and the Ohio Department of Public Safety from taking enforcement action against e-raffles. Therefore until the legislature regulates or out-laws e-raffles or a court finds the operation of e-raffles to be illegal e-raffles may be operated by 501(c)3 charities, and veteran, fraternal and sporting organizations.

Several bowling centers around the state have installed Pace-O-Matics through T & M Merchandising that are operating under the BCA of Ohio USBC Youth 501(c)3 status. Unlike Instant Bingo Tickets, the establishments conducting e-raffles are not required to be in the same county that the charity is headquartered.

T & M Merchandising is beginning to work with local Coin Machine Operators to keep up with the demand of installing and servicing the e-raffles. If you would like to learn more about electronic raffle machines, i.e. would e-affle work in your center or if there a Coin-Op vendor in your area working with T & M, you can call them directly at 513-423-1748 or you can call or email the state office for additional contact information.

Ohio Proprietor Howard Teifke To Be Inducted Into Ohio Bowling Council Hall of Fame

The Ohio Bowling Council will induct 6 deserving individuals into their Hall of Fame on Saturday, November 1, 2014. Howard Teifke, proprietor of The Timbers in Maumee, will be inducted under the Pioneer Category. Howard, known as "The most respected man in Toledo" by his peers, has served the bowling community in Toledo for over 50 years. The BCAO would like to congratulate Howard on this great achievement.

Inductees joining Howard in this prestigious honor include: Brian Kretzer (Dayton), Jeffrey Kruzel (Toledo), Jeffrey Kwiatkowski (Sylvania), Michael Gabor (Mansfield) and Ann Wood (Cincinnati, post-humous). The dinner and banquet will take place at the Crowne Plaza in Dublin. An invitation is included in this newsletter.

Assistant To Leave BCAO

Longtime BCA of Ohio Assistant, Jenny Martin, will be leaving the office to take on the role of Association Manager for the Greater Dayton USBC. She started with the BCAO in June of 1999. Jenny plans to work from home a few hours a week, managing Grand Prix Scholarship Program and the USBC At Large Association certifications. The BCA of Ohio wishes to thank Jenny for her years of service to our members and wish her best of luck in the new job.

Do we have your e-mail address?

The BCAO sends out e-mail updates regarding legislative issues and other topics important to Ohio bowling proprietors. E-mail pat@bowloho.com to add your e-mail address to our update list.